| # Units | | Address | | City | Zi | р | APN |
|--|----------------|----------------------------|-------------------|------------------------------|---------------------------|-----------------------------|-------------------|
| 9 | | 4152 Iowa | | San Diego | | 92104 | 445-711-22 |
| List Price | GRM | | | CAI | P Rate | \$ / Unit | Parking |
| \$1,900,000 | Current | <u>Market</u> | Current | <u>Market</u> | <u>Market inc. Cap ex</u> | \$211,111 | 2-2 car Garages |
| | 13.05 | 11.25 | 4.75% | 5.93% | 5.79% | | 5 spaces |
| 5 / Square Foot | Average | Gross Sq. Ft. | | Parcel Size | | Yr. Built | Lot |
| (Approx.) | | Size (Approx.) 589 5,304 | | (Approx.) | | (+/-) | Dimmensions |
| \$358.22 | 589 | 5,2 | 304 | 7,000 | | 1987 | 140 ' X 50' |
| | Income Detail | | | | Annual Operating | Expenses | |
| # of Units | Гуре | Rent | Total | | (Estimated) | _ | |
| 2 | Current Inc | | # = 1 00 | Fire & Gate | | Management (Off Site) | \$8,73 |
| 3 | 3 bed 2 bath | \$1,700 | \$5,100 | Pool | | Management (On Site) | \$ |
| 2 | 2 Bed 1 bath | \$1,500 | \$3,000 | Gas & Electric | | Licenses & Fees | \$9 |
| 4 | 1 Bed 1 Bath | \$970 | \$3,880 | Water & Sewer | | Miscellaneous | \$1.90 |
| | | | ¢150 | Landscaping | | Reserves | \$1,80 |
| Laundry & Garages Total Monthly Income | | | \$150 \$12,120 | Trash Removal | \$1,600 | Pool Insurance | \$1.50 |
| | | | \$12,130 | Pest Control | \$423 \$6,750 | | \$1,50 \$21,47 |
| | Market Inco | me | | Maintenance | \$0,750 | Taxes | \$21,47 |
| 3 | 3 bed 2 bath | \$1,795 | \$5,385 | | | * Reflects new tax rate for | Ruver |
| 2 | 2 Bed 1 bath | \$1,525 | \$3,050 | | | Reflects new tax rate fo | ' Buyer |
| 4 | 1 Bed 1 Bath | \$1,250 | • • | Total Est Annua | l Exnenses | \$49,494 | |
| | i beu i bull | ¢1,200 | 40,000 | | Expenses | <i> </i> | |
| | | | | Expenses per: | Est. Sq. Ft. | \$9.33 | |
| Garages & Laundry | | | \$640 | | Unit | \$5,499 | |
| Fotal Monthly Income | | | \$14,075 | | % of GSI | 34.00% | |
| | Annual O | perating Pro | | | Financing Summa | ıry | |
| | | | <u>Current</u> | <u>Market</u> | | | |
| Gross Scheduled Income | | 1.000/ | \$145,560 | \$168,900 | Down Payment | | \$625,000 |
| Less: Vacancy Factor | | 4.00% | \$5,822 | \$6,756 | C | | 33% |
| Gross Operating Income Less: Expenses | | 34.00% | \$139,738 | \$162,144 <i>\$49,494</i> | Cap ex | | \$45,000.00 |
| - | | 54.00% | \$49,494 | | Total Capital | | \$670,000 |
| Net Operating Income | | | \$90,244 | \$112,650 | Proposed Financi | ng: | \$1,275,000 |
| | | | (\$70.957) | (\$70.957) | Interest Rate: | | 3.75% |
| Less: 1st TD Paym | ients | | (\$70,857) | (\$70,857) | Amortized over: | | 30 |
| Pre-Tax Cash Flow | , | | \$19,387 | \$41,794 | | | |
| Cash on Cash Return | | | 3.10% | 6.24% | Debt Coverage Ra | ntio: | 1.27 |
| Principal Reduction | | | \$23,444 | \$23,444 | | | |
| Total return before | tax shelter | | 6.85% | 10.44% | | | |
| | | | Pro | perty Description | | | |
| | | | | ontact Information | | | |
| | | | | rian Raynoha MBA | | | |

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